

**POCUMTUCK VALLEY MEMORIAL
ASSOCIATION**

**FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITORS' REPORT**

YEAR ENDED JUNE 30, 2024

(With Comparative Totals for June 30, 2023)

**POCUMTUCK VALLEY MEMORIAL ASSOCIATION
FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITOR'S REPORTS**

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Pocumtuck Valley Memorial Association

We have audited the accompanying financial statements of Pocumtuck Valley Memorial Association (a nonprofit organization), which comprise the statement of financial position as of June 30, 2024, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pocumtuck Valley Memorial Association as of June 30, 2024, and the changes in its net assets and its cash flows for the year ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Pocumtuck Valley Memorial Association Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Pocumtuck Valley Memorial Association Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism through the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Pocumtuck Valley Memorial Association Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Pocumtuck Valley Memorial Association Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during an audit.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued a report dated October 21, 2024, on our consideration of Pocumtuck Valley Memorial Association's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Pocumtuck Valley Memorial Association's internal control over financial reporting or on compliance. The report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Pocumtuck Valley Memorial Association's internal control over financial reporting and compliance.

A handwritten signature in black ink that reads "James Cawie CPA, Inc." The signature is fluid and cursive, with "James" and "Cawie" on the first line and "CPA, Inc." on the second line.

Chicopee, Massachusetts

October 15, 2024

POCUMTUCK VALLEY MEMORIAL ASSOCIATION
STATEMENTS OF FINANCIAL POSITION
June 30, 2024 and 2023

	2024	2023
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 106,590	\$ 128,415
Prepaid expenses	24,936	27,609
Inventories	29,182	29,924
Grants receivable	7,765	20,783
	<hr/>	<hr/>
Total Current Assets	168,473	206,731
PROPERTY AND EQUIPMENT		
Property and Equipment, net	<hr/>	<hr/>
	1,012,222	1,016,784
OTHER ASSETS		
Investments - Without Donor Restrictions	2,238,896	1,359,308
Investments - With Donor Restrictions	120,448	120,339
Collections	189,061	188,183
	<hr/>	<hr/>
Total Other Assets	2,548,405	1,667,830
TOTAL ASSETS	<hr/>	<hr/>
	\$ 3,729,100	\$ 2,891,345
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ 77,953	\$ 36,214
Accrued liabilities	137,646	135,037
Deferred revenue	93,892	103,410
Current portion of long-term debt	20,967	17,144
	<hr/>	<hr/>
Total Current Liabilities	330,458	291,805
	<hr/>	<hr/>
Mortgage note payable, net of current portion	751,258	770,658
	<hr/>	<hr/>
Total Liabilities	1,081,716	1,062,463
NET ASSETS		
Without Donor Restrictions	2,526,937	1,708,543
With Donor Restrictions	120,447	120,339
	<hr/>	<hr/>
Total Net Assets	2,647,384	1,828,882
TOTAL LIABILITIES AND NET ASSETS	<hr/>	<hr/>
	\$ 3,729,100	\$ 2,891,345

See accompanying notes to financial statements

POCUMTUCK VALLEY MEMORIAL ASSOCIATION
STATEMENTS OF ACTIVITIES
For The Year Ended June 30, 2024
(With Comparative Totals for the Year Ended June 30, 2023)

	2024	2023
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS:		
REVENUES, GAINS AND OTHER SUPPORT		
CONTRIBUTIONS & GRANTS	\$ 1,637,952	\$ 1,048,932
ADMISSIONS & FEES	277,174	273,707
MERCHANDISE & CONCESSION SALES	8,962	9,059
INVESTMENT INCOME	58,418	53,130
UNREALIZED GAIN (LOSS) ON INVESTMENTS	99,582	33,398
REALIZED GAINS ON INVESTMENTS	1,606	
OTHER REVENUE	6,707	7,996
TOTAL REVENUES AND GAINS WITHOUT DONOR RESTRICTIONS	2,090,401	1,426,222
NET ASSETS RELEASED FROM RESTRICTIONS		
TOTAL REVENUES, GAINS AND OTHER SUPPORT WITHOUT DONOR RESTRICTIONS	2,090,401	1,426,222
OPERATING EXPENSES		
PROGRAM SERVICES	332,670	598,901
MANAGEMENT & GENERAL	353,308	306,485
FUNDRAISING, MEMBERSHIP & DEVELOPMENT	289,696	258,353
TOTAL OPERATING EXPENSES	1,271,790	1,163,739
INCREASE IN NET ASSETS WITHOUT DONOR RESTRICTIONS	818,611	262,483
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS:		
CONTRIBUTIONS	109	137
NET ASSETS RELEASED FROM RESTRICTIONS		
INCREASE IN NET ASSETS WITH DONOR RESTRICTIONS	109	137
INCREASE (DECREASE) IN TOTAL NET ASSETS	818,502	262,620
NET ASSETS AT BEGINNING OF YEAR	1,828,882	1,566,262
NET ASSETS AT END OF YEAR	\$ 2,647,384	\$ 1,828,882

See accompanying notes to financial statements

POCUMTUCK VALLEY MEMORIAL ASSOCIATION
STATEMENTS OF CASH FLOWS
For The Year Ended June 30, 2024
(With Comparative Totals for the Year Ended June 30, 2023)

	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase in net assets	\$ 818,502	\$ 262,620
Adjustments to rec. decrease in net assets to net cash used by operating activities:		
Depreciation	47,767	44,295
Realized (gains) losses on investments	(1,606)	
Unrealized (gains) losses on investments	(99,582)	(33,398)
(Increase) decrease in operating assets:		
Grants receivable	13,018	44,360
Inventories	742	2,008
Prepaid expenses	2,673	(4,047)
Increase (decrease) in operating assets:		
Accounts payable	41,739	(3,272)
Accrued liabilities	2,609	(2,055)
Deferred revenue	<u>(9,518)</u>	<u>2,553</u>
Net Cash Used By Operating Activities	816,344	313,064
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of investments	3,611	
Purchase of investments	<u>(986,922)</u>	<u>(301,386)</u>
Withdrawal of investments	204,800	4,800
Purchase of fixed assets	<u>(44,083)</u>	<u>(43,597)</u>
Net Cash Provided (Used) By Investing Activities	(822,594)	(340,183)
CASH FLOWS FROM FINANCING ACTIVITIES		
Borrowing on line of credit/notes payable		
Repayment on line of credit/notes payable	<u>(15,575)</u>	<u>-</u>
Net Cash Provided By Financing Activities	(15,575)	-
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(21,825)	(27,119)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>128,415</u>	<u>155,534</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$ 106,590</u>	<u>\$ 128,415</u>

Supplemental Information for Noncash Investing and Financing:

Interest paid for the years ended June 30, 2024 and 2023 was \$26,364 and \$25,426, respectively.

POCUMTUCK VALLEY MEMORIAL ASSOCIATION
STATEMENT OF FUNCTIONAL EXPENSES
For The Year Ended June 30, 2024
(With Comparative Totals for the Year Ended June 30, 2023)

	For the Year Ended June 30, 2024									2023 Total
	(PROGRAM) Museum Memorial	(PROGRAM) Indian House	(PROGRAM) Cultural	(PROGRAM) Education	(PROGRAM) Steve Alves Project	Program TOTAL	Management & General	Fundraising Expense	2024 Total	
Salaries	\$91,361	\$817	\$13,180	\$59,996		\$165,354	\$115,707	\$75,513	\$356,574	\$325,769
Payroll taxes	8,080	64	1,165	5,367		14,676	9,559	6,705	30,940	29,657
Employee benefits	886	19	277	3,674		4,856	18,223	628	23,707	15,908
Total salaries and related expenses	100,327	900	14,622	69,037		184,886	143,489	82,846	411,221	371,334
Advertising	4,784		5,170	616		10,570	1,722	24,065	36,357	37,552
Bank Charges	876		64	1		941	891	5,327	7,159	7,252
Computer and Web Expenses			553	103,920		104,473	6,530	15,055	126,058	117,159
Consultants	3,775		62,660	104,769		171,204	5,413	1,230	177,847	185,228
Merchandise	817					817			817	1,558
Development Expense	601		7	413		1,021	1,057	437	2,515	3,376
Exhibit Expenses	8,086		9,910	4,178		22,174		9,905	32,079	20,834
Insurance			176				27,174		27,174	27,545
Interest expense						0	26,364		26,364	25,426
Office Supplies	4,252	263	1,879	4,217		10,611	9,890	8,949	29,450	24,803
Permits / licenses / fees	190		487			677	587	651	1,915	2,812
Postage	449					449	3,842	11,674	15,965	13,921
Printing	2,673		191	7,871		10,735	3,083	16,632	30,450	26,314
Professional fees	6,580	179	1,316	6,085		14,160	8,000	6,398	28,558	30,668
Refreshments	112		3,780			3,892	126	1,333	5,351	1,376
Refunds						0		3,067	3,067	3,240
Rent Expense			420			420		75,579	75,999	72,828
Repairs and maintenance	40,295	11,815	503	12,934		65,547	39,126	2,398	107,071	36,830
In kind services			5,788	6,500		12,288	3,951		16,239	24,751
Telephone				7,118		7,118	8,508	6,570	22,196	26,207
Travel Expense	30		535	147		712	12	5,664	6,388	8,452
Utilities			929	4,789		5,718	15,620	11,806	33,144	46,367
Workers Compensation insurance	105	1	16	75		197	156	110	463	1,867
Total expenses before depreciation	173,952	13,158	109,006	332,670	-	628,786	305,541	289,696	1,223,847	1,117,700
Depreciation							47,767		47,767	46,039
Total expenses	<u>\$173,952</u>	<u>\$13,158</u>	<u>\$109,006</u>	<u>\$332,670</u>	<u>\$0</u>	<u>\$628,786</u>	<u>\$353,308</u>	<u>\$289,696</u>	<u>\$1,271,790</u>	<u>\$1,163,739</u>

See accompanying notes to financial statements

POCUMTUCK VALLEY MEMORIAL ASSOCIATION
NOTES TO FINANCIAL STATEMENTS

1. *Nature of Organization*

The Pocumtuck Valley Memorial Association is a private, non-profit organization concerned with the history and historical development of the Connecticut and Deerfield River Valleys, with primary emphasis on Deerfield, Massachusetts. The collections, the museum and library owned and operated by the Association are to be considered tools for research and scholarship by those wishing to have access to information in this area.

2. *Summary of Significant Accounting Policies*

The accounting policies of the Association conform to accounting principles generally accepted in the United States as applicable to governmental units. The following is a summary of the Association's significant accounting policies:

a) *New Accounting Pronouncements*

The Association adopted ASU 2019-03, Not-for-Profit Entities (Topic 958): "Updating the Definition of Collections" for the year ended June 30, 2021, and applied it prospectively, as required by the guidance. This ASU specifically addresses the use of proceeds from sales of collections and related disclosures. The Association's adoption of the ASU did not affect net income for either period presented.

b) *Financial Statement Presentation*

The Association reports information regarding its financial position and activities according to two classes of net assets: with donor restrictions net assets and without donor restrictions net assets based upon the existence or absence of donor-imposed restrictions.

c) *Basis of Accounting*

The financial statements of Pocumtuck Valley Memorial Association have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

d) *Deferred Revenue*

Revenue is recognized when earned, however funds received that are not earned as of year-end are recorded as a liability under deferred revenue. As of June 30, 2024 and 2023 deferred revenue was \$103,410 and \$100,857, respectively.

e) *Revenue Recognition*

The Association generally measures revenue based on the amount of consideration the Association expects to be entitled for the transfer of goods or services to a customer, then recognizes the revenue when or as the Association satisfies its performance obligations under a contract, except in transactions where U.S. GAAP provides other applicable guidance. The Association evaluates its revenue contracts with customers (i.e. earned revenue) based on the five-step model under Topic 606 (1) identify the contract with customer; (2) identify the performance obligations in the contract; (3) determine the transaction price; (4) allocate the transaction price to separate performance obligations; and (5) recognize revenue when (or as) each performance obligation is satisfied.

POCUMTUCK VALLEY MEMORIAL ASSOCIATION
NOTES TO FINANCIAL STATEMENTS

e) *Revenue Recognition - Continued*

Product Income is recognized when the product is shipped. Workshop and consulting revenues are recognized in the period when the services are rendered. Licensing and royalty income are recognized as earned.

Contributions received are recorded as increases in net assets with or without donor restrictions, depending on the existence and/or nature of any donor restrictions. Net Assets without donor restrictions may be designated for specific purpose by action of the Board of Directors. For the year ended June 30, 2023 and 2022, there were no board designated net assets.

Contributions received are subject to donor restrictions are reported as increases in net assets with donor restrictions. The Association classifies donor restricted contributions as unrestricted if the restrictions are met in the same reporting period in which the contribution is received and the restriction is satisfied. When a donor's restrictions are satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets with donor restrictions to net assets without donor restrictions.

Contributed income may include gifts, grants, or promises to give. Contributions, including unconditional promise to give, are recognized as revenues in the period received are recorded in the appropriate net asset category in accordance with donor imposed restrictions. Conditional promises to give are not recognized until they become unconditional, that is, at the time when conditions are substantially met. Contributions of assets other than cash are reported at their estimated fair value.

In accordance with ASC Sub-Topic 9568-605, Revenue Recognition, the Association must determine whether a contribution (or a promise to give) is conditional for transactions deemed to be a contribution. A contribution is considered to be a conditional contribution if an agreement includes a barrier that must be overcome and either a right of return of assets or a right of release of promise to transfer assets exists. Indicators of a barrier include a measurable performance related barrier or other measurable barrier, a stipulation that limits discretion by the recipient on the conduct of an activity, and stipulations that are related to the purpose of the agreement. Topic 958 prescribes that Organizations should not consider probability of compliance with barrier when determining if such contributions are conditional and should be reported as conditional until such conditions are met.

POCUMTUCK VALLEY MEMORIAL ASSOCIATION
NOTES TO FINANCIAL STATEMENTS

2. *Summary of Significant Accounting Policies - Continued*

f) *Tax Status*

The Association is a not-for-profit organization exempt from Federal income taxes under the Internal Revenue Code Section 501(C)(3). In addition, the Association qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2). The Organization follows the accounting interpretation regarding accounting for uncertainty in income taxes which prescribes how an entity should measure, recognize, present and disclose positions that it has taken or expects to take on its tax or information returns.

Pocumtuck Valley Memorial Association believes that in the event of an examination by taxing authorities, its tax positions taken in previously filed information returns and as reflected in its financial statements, with regard to issues affecting its tax-exempt status, unrelated business income, and related matters, would prevail based upon the technical merits of such positions. Therefore, Pocumtuck Valley Memorial Association has concluded that no tax benefits or liabilities are required to be recognized. Pocumtuck Valley Memorial Associations open tax periods are 2020 through 2023. Penalties and interest, if any, assessed by taxing authorities will be included in expenses.

g) *Comparative Information* – The statement of activities includes certain prior year summarized comparative information in total but not by net asset classification. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles in the United States of America. Accordingly, such information should be read in conjunction with the Association's financial statements for the year ended June 30, 2023 from which the summarized information was derived.

h) *Donated Services* – Donated services are recognized as contributions if the services (a) create or enhance non-financial assets or (b) required specialized skills, are performed by people with those skills, and would otherwise be purchased by the Association. A substantial number of individuals, including members of the board of directors and the staff have made significant contributions of their time, which is not reflected in these statements since the service does not meet the preceding criteria. Donations of materials, equipment and space are recognized at fair market value when received. For the fiscal year ended June 30, 2024 \$16,239 in donated services have been recorded as In Kind Contributions.

i) *Inventories* – Inventories including books, crafts and related items, are carried at the lower of cost or market. Craft items donated to the Museum Shop by Craft Fair artisans are valued at 50% of the artisans' posted retail prices.

j) *Contributions and Promises to Give* – Contributions received and unconditional promises to give are recognized as support in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

POCUMTUCK VALLEY MEMORIAL ASSOCIATION
NOTES TO FINANCIAL STATEMENTS

2. *Summary of Significant Accounting Policies - Continued*

k) *Recognition of Donor Restrictions* – All donor restricted support is reported as an increase in With Donor Restrictions net assets.

l) *Cash and Cash Equivalents*

For the purpose of the *Statement of Net Assets* and the *Statement of Cash Flows*, the Association considers all short-term investments with an original maturity of three months or less to be cash equivalents.

m) *Accounts Receivable*

Accounts receivables are presented net of the allowance for doubtful accounts. Management's periodic evaluation of the adequacy of the allowance is based on its past experience. Accounts receivable are written off when deemed uncollectible. At June 30, 2024 and 2023, no allowance for doubtful accounts has been recorded, as management considers all accounts receivable to be fully collectible.

n) *Operating Revenue and Expenses*

Operating revenue and expenses generally result from providing educational and instructional services in connection with the Association's principal ongoing operations. The principal operating revenues include federal and state grants. Operating expenses include educational costs, administrative expenses and depreciation on capital assets. All other revenue and expenses not meeting this definition are reported as non-operating revenues and expenses.

o) *Capital Assets*

Capital assets are stated at cost less accumulated depreciation or fair value at date of donation if the asset was gifted. All capital assets are depreciated using the straight-line method over the estimated useful lives of the related assets.

p) *Use of Estimates*

Management of the Association uses estimates and assumptions in preparing financial statements in accordance with generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that management uses.

q) *Fair Value of Financial Instruments*

The Association's financial instruments, none of which are held for trading purposes, include cash, cash equivalents, accounts receivable, grants receivable, accounts payable, accrued expenses and mortgage payable. For cash, cash equivalents, accounts receivable, accounts payable accrued expenses and loans payable, the carrying amounts approximate fair value at June 30, 2024 because of the short term maturity of these items. Investments are reflected at their estimated fair values.

POCUMTUCK VALLEY MEMORIAL ASSOCIATION
NOTES TO FINANCIAL STATEMENTS

2. Summary of Significant Accounting Policies - Continued

r) Comparative Totals

The basic financial statements include certain prior year summarized comparative information in total but not at the level of detail required for a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Association's financial statements for the year ended June 30, 2023, from which the summarized information was derived.

- s) Investments** – Investments are reported at fair values based on quoted market prices. Interest, dividends, and realized/unrealized gains and losses are included in investment income.
- t) Collections** – Collection items consist of historical objects and documents that are held for educational and curatorial purposes. Objects purchased and donated are capitalized. If purchased, the cost is capitalized; and if donated, the fair value of the object is capitalized.
- u) Debt – Payroll Protection Program** – The Association records loans, regardless if they may be forgiven at a later date, under ASC 470, Debt, recording any amounts due within a year of the balance sheet date as current and amounts due after a year as non-current. The Association will accrue any unpaid interest, according to the terms of the loan. When an amount previously recorded as debt is forgiven, it is recognized in the income statement as a gain upon debt extinguishment. The amount borrowed is shown as a cash inflow from financing activities, principle repayments as cash outflows from financing activities, and interest payments as outflows from operating activities.

3. Capital Assets

Changes in capital assets during the year ended June 30, 2024 are as follows:

<i>Capital Assets</i>	<i>Balance</i>			<i>Balance</i>
	<i>June 30, 2023</i>	<i>Additions</i>	<i>Deletions</i>	
Land	\$ 132,700	\$	\$	\$ 132,700
Land Improvements	12,945			12,945
Buildings:				
Acropolis	583,049			583,049
Memorial Hall	302,205			302,205
Indian House	14,500			14,500
Red Cottage	2,800			2,800
Building Improvements	953,439	43,205		996,644
Equipment	<u>131,752</u>			<u>131,752</u>
Total Capital Assets	<u>2,133,390</u>	<u>43,205</u>		<u>2,176,595</u>
<i>Less accumulated depreciation</i>	<u>(1,116,606)</u>		<u>(47,767)</u>	<u>(1,164,373)</u>
Capital Assets, net	<u>\$1,016,784</u>	<u>\$ 43,205</u>	<u>\$(47,767)</u>	<u>\$1,012,222</u>

POCUMTUCK VALLEY MEMORIAL ASSOCIATION
NOTES TO FINANCIAL STATEMENTS

4. Grants Receivable

Accounts and grants receivable at June 30, 2024 and 2023 are as follows:

	<u>2024</u>	<u>2023</u>
NEH	\$ 3,393	\$ 13,939
Other	<u>4,372</u>	<u>6,844</u>
Total	<u>\$ 7,765</u>	<u>\$ 20,783</u>

5. Investments

Investments are stated at fair value as determined using quoted market values. Investments received as gifts are recorded at fair value as of the date of the gift. Realized gains or losses are computed using the average cost method.

Investment securities are exposed to various risks such as interest rate, market and credit risk. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of the investment securities, it is at least reasonably possible that changes in risks in the near term would materially affect the amounts reported in the statement of financial position and the statement of activities.

	<u>Cost</u>	<u>Fair Value</u>
2024:		
Mutual Funds	\$ 1,126,898	\$ 1,355,750
Stocks, Options and Securities	2,074	26,273
Cash and Cash Equivalents	<u>980,616</u>	<u>977,321</u>
	<u>\$ 2,109,588</u>	<u>\$2,359,344</u>
2023:		
Mutual Funds	\$ 1,055,586	\$ 1,179,872
Stocks and Options	1,391	23,173
Cash and Cash Equivalents	<u>277,227</u>	<u>276,602</u>
	<u>\$ 1,334,204</u>	<u>\$1,479,647</u>
Change in net unrealized gain (loss)		\$101,221
Net realized gain (loss)		<u>1,606</u>
Net gain (loss) on investments		<u>\$102,827</u>

6. Line of Credit / Short Term Borrowing

The Association has a \$200,000 line of credit agreement with the bank. Amounts borrowed are subject to an interest rate of 5%. The line matures March 3, 2033. Amounts borrowed as of June 30, 2024 and 2023 was \$-0- and \$-0-, respectively.

POCUMTUCK VALLEY MEMORIAL ASSOCIATION
NOTES TO FINANCIAL STATEMENTS

7. Notes Payable

	<u>2024</u>	<u>2023</u>
2.75% Economic Injury Disaster Loan from the SBA Due in monthly installments of \$3,495 including interest through June 2050.	<u>772,225</u>	<u>787,802</u>
Total Long-Term Debt	\$772,225	\$787,802
Less amounts due within one year	<u>20,967</u>	<u>17,144</u>
Total Long-Term Debt	<u>\$751,258</u>	<u>\$770,658</u>
 Year Ending		
<u>June 30,</u>		<u>Amount</u>
2025		20,967
2026		21,551
2027		22,151
2028		22,768
2029		23,402
Thereafter		<u>661,386</u>
Total		<u>\$ 772,225</u>

8. Accrued Sick and Vacation Pay

Accrued sick and vacation pay represents amounts accrued prior to December 12, 2002. The board revised the policy on December 12, 2002, no longer allowing sick and vacation pay to be carried to subsequent years. Amounts are reduced as used. Accrued sick and vacation pay as of June 30, 2024 and 2023 was \$84,632 (accrued vacation of \$13,222 and accrued sick time of \$71,410) and \$84,632, respectively. Upon resignation or retirement, accumulated vacation time is reimbursed to the employee; accumulated sick time is only reimbursed to the employee at 20% of the accumulated value at retirement.

POCUMTUCK VALLEY MEMORIAL ASSOCIATION
NOTES TO FINANCIAL STATEMENTS

9. *Endowment Funds*

The Association's endowment consists of six individual funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of relevant law

The Board of Trustees has interpreted the Massachusetts Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the with donor restrictions endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation,

The Association classifies the original value of the gift as with donor restrictions net assets. Investment income earned on with donor restrictions net assets that the donor has requested the earnings be used for a specific purpose or time period is classified as without donor restrictions net assets by the Association in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Association considers the following factors in making a determination to appropriate or accumulate with donor restrictions endowment funds:

- The duration and preservation of the fund
- The purposes of Association and the with donor restrictions endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Association
- The investment policies of the Association

Return objectives and risk parameters

The Association has adopted investment and spending policies for endowment assets that attempt to provide a dependable source of supplemental operating funds. Given the relationship between risk and return, a fundamental step in determining the investment policy for the Endowment Funds is the determination of an appropriate risk tolerance. After taking into consideration such factors as corporate financial stability, uncertainty of cash flows in and out of the Endowment Funds over the

POCUMTUCK VALLEY MEMORIAL ASSOCIATION
NOTES TO FINANCIAL STATEMENTS

9. Endowment Funds - Continued

long term, and capital market volatility, the Board believes a conservative risk strategy is prudent. Under this policy, as approved by the Board of Trustees, the goal is to have stable returns over the long term, with a reduced potential of negative returns in any given year. The association expects its endowment funds, overtime, to provide an average rate of return of approximately four percent annually. Actual returns in any given year may vary from this amount.

Strategies employed for achieving objectives

To satisfy its long-term rate of return objectives, the Association relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends).

Spending policy and how the investment objectives relate to spending policy

The Association does not have a spending policy. Investment returns are used to provide a steady flow of cash to be used for operations as needed.

Summary of Endowment Funds

The Association's endowment funds consist of the following at June 30, 2024:

	Without Donor Restrictions <u>Designated</u>	Without Board Donor Restrictions <u>Designated</u>	With Donor Restrictions <u>Designated</u>	<u>Total</u>
Museum		\$ 35,602	\$ 20,000	\$ 55,602
Sheldon Memorial		35,602	20,000	55,602
Indian House		35,461	44,197	79,658
Warren Fund		-0-	43,397	43,397
Flynt Fund	<u>616,469</u>	<u>-0-</u>	<u>-0-</u>	<u>616,469</u>
	<u>\$ 616,469</u>	<u>\$106,665</u>	<u>\$ 127,594</u>	<u>\$ 850,728</u>

The changes in Endowment Fund are summarized below:

	Without Donor Restrictions <u>Designated</u>	Without Board Donor Restrictions <u>Designated</u>	With Donor Restrictions <u>Designated</u>	<u>Total</u>
Beginning of the Year	\$547,842	\$103,462	\$123,843	\$775,147
Transfers				-0-
Deposits	-0-			-0-
Investment return - Income	68,627	3,203	3,751	75,581
End of the Year	<u>\$616,469</u>	<u>\$106,665</u>	<u>\$127,594</u>	<u>\$850,728</u>

POCUMTUCK VALLEY MEMORIAL ASSOCIATION
NOTES TO FINANCIAL STATEMENTS

10. Fair Value Measurement

FASB Topic, Fair Value Measurements, establishes a framework for measuring value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in the active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under this topic are described as follows.

Basis of Fair Value Measurement

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the plan has the ability to access.

Level 2 Inputs to the valuation methodology include

- a. Quoted prices for similar assets or liabilities in active markets;
- b. Quoted prices for identical or similar assets or liabilities in inactive markets;
- c. Inputs other than quoted prices that are observable for the assets or liability;
- d. Inputs that are derived principally from or corroborated by observable markets by correlation or other means;

If the assets or liabilities have a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

The assets or liability's fair value within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of observable inputs and minimize the use of unobservable inputs.

All assets and liabilities of the Pocumtuck Valley Memorial Association are measured at Level 1.

11. Advertising

The Association expenses advertising costs as incurred. Advertising expense for the years ended June 30, 2024 and 2023 was \$36,357 and \$37,554.

POCUMTUCK VALLEY MEMORIAL ASSOCIATION
NOTES TO FINANCIAL STATEMENTS

12. Rent Expense

The Association rents space and equipment during the year to support craft fairs which are held throughout the year. Total rent expense for the years ended June 30, 2024 and 2023 was \$75,999 and \$72,751, respectively.

13. Subsequent Events

The Association has evaluated subsequent events through October 15, 2024, which is the date the financial statements were available to be issued. No material subsequent events have occurred since June 30, 2024 that require recognition or disclosure in these financial statements.



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Certified Public Accountants

**REPORT ON INTERNAL CONTROL OVER FINANCIAL
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON
AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS***

To the Board of Directors of
Pocumtuck Valley Memorial Association

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Pocumtuck Valley Memorial Association (a nonprofit organization), which comprise the statement of financial position as of June 30, 2024, and the related statements of activities, functional expenses, and cash flows for the seven months then ended, and the related notes to the financial statements, and have issued our report thereon dated October 15, 2024.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Pocumtuck Valley Memorial Association's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Pocumtuck Valley Memorial Association's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

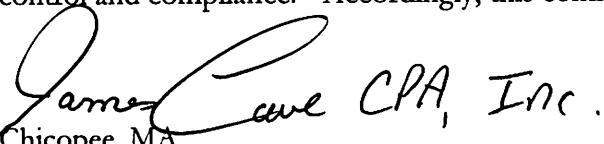
Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Pocumtuck Valley Memorial Association's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statements amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.


James Cawle CPA, Inc.
Chicopee, MA
October 15, 2024